



## U Saefudin Noer

Pandegelang, 15 Sept 1965

Sex : Male

Martial Status : Married, 3 Children

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#bergerak laksana ombak



### AWARDS



The 3rd Rank Infrastruktur Companies of Indonesia Best Companies in Creating Leader from Within 2020



TOP BUMN AWARDS 2020 BISNIS INDONESIA - Special Achievement  
The Best Performing CEO in Technology Leadership



Virtual Port Run and Ride 2020 - Achieves Museum Rekor-Dunia Indonesia "Penyelenggara Lomba Lari secara Virtual Peserta Terbanyak dan Pemrakarsa dan Penyelenggara Gowes secara Virtual Peserta Terbanyak"



The Best Organizational Transformation Anugerah BUMN 2020



Internalisation & Implementation of AKHLAK: Core Values BUMN, Achieves Museum Rekor-Dunia Indonesia, Webinar with the Largest Participant of 5000 people



Most Popular in Digital Media 2020 Category for BUMN Leaders Anugerah Humas Indonesia



The Most Committed GRC Leader 2020 TOP GRC Awards 2020



TOP CSR Awards 2020 : Top Leader on CSR Commitment 2020



The best CEO in Environment & Water Management Industry 2019  
The Best Innovation & Business Transformation in Environment & Water Management Industry 2019



The Best CEO Revolusi Mental Gotong Royong 2019  
Gold Winner Indonesia Bersih Category 2019



Finalist the Most Innovative CFO Asia Pasific



The Best CFO 2018



The Best Product Innovator, PT Bank Muamalat, Tbk. 2005 by BPPT



The Finalist of the Blue Ocean Strategy CIMB Group, 2012



The First Winner and the Best Thesis Writer of Indonesia Selected by Lembaga Ilmu Pengetahuan Indonesia (LIPI), 1991



The Best Student of Faculty of Social and Political Science Universitas Indonesia, 1990

### EDUCATION

2012 - 2013  
INSEAD BUSINESS SCHOOL CIMB

INSEAD Leadership Program Singapore and Fontainebleau, France. Post Master Scholarship Program from CIMB Group - Non Degree

2004 - 2006  
University of Indonesia Master Degree (S2)  
Communication Management Faculty of Social and Political Sciences

1986 - 1991  
University of Indonesia Master Degree (S2)  
Bachelor Degree (S1), Administration Science Departement Faculty of Social and Political Sciences

### SPECIAL ACADEMIC PERFORMANCE

1990  
University of Indonesia  
The Best Student of Faculty of Social and Political Sciences

1991/1992  
Lembaga Ilmu Pengetahuan Indonesia (LIPI)  
The First Winner and the Best Thesis Writer of Indonesia Selected by AIPI - Asosiasi Ilmuwan Politik (The Association of Political Science of Indonesia)

### EXPERIENCES

18 Jun 2020 - 15 March 2021

President Director PT Pelabuhan Indonesia III (Persero)

- Highest EAT 2020 for Pelindo I-IV League during Pandemic of Covid-19 (IDR 1.239T), also achieved 329% higher than Budget (IDR 377M)
- Achieved 2020's EBITDA IDR 3.943T or 110% than Budget, driven by adaptive operational strategy to create efficient performance
- Started the construction of Terminal Multipurpose Labuan Bajo
- Beautification of entrance gate and land side arrangement Port of Benoa
- Opening of Banyuwangi International Yacht Club (BIYC)
- Integrate & Digitize Pelindo III Tax Data
- Implementation of the Single Submission system (SSm) and Joint Inspection
- Development of Integrated Billing System (IBS)

18 Jun 2020 - 15 March 2021

President Commissioner PT Pelindo Marine Service

18 Jun 2020 - 15 March 2021

President Commissioner PT Pelindo Daya Sejahtera

6 March 2015 - 18 June 2020

President Director Jasa Tirta II

15 March 2015 - 20 September 2018

Finance Director PT Pelabuhan Indonesia III (Persero)

1 August 2017 - 20 September 2018

President Commissioner PT Portek Indonesia

1 March 2017 - 20 September 2018

President Commissioner PT Pelindo Daya Sejahtera  
President Commissioner PT Pelindo Husada Citra

16 March 2015 - 28 February 2017

President Commissioner PT Pelindo Properti Indonesia  
Commissioner PT Jasa Marga Bali Tol

1 April 2014 - 13 March 2015

Senior Vice President of Governance Relations PT Bank CIMB Niaga, Tbk.

1 October 2009 - 31 March 2014

Senior Vice President of Syariah Banking, and Deputy Director GIBD CIMB Group, member of various Senior Executive Committee CIMB Niaga and CIMB Group

April 2005 - July 2009

Business Director, PT Bank Muamalat Indonesia, Tbk.

August 1993 - May 1996

Project Director IMPAC Integrated Control System Inc. USA, Pasific Rim Regional, Indonesia Office.



# Curriculum Vitae

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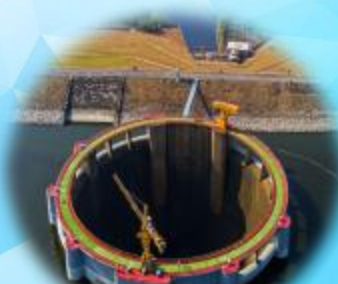
3 years as Management Engineering  
Project Director  
for Productivity & Quality Improvements



> 20 years in Banking & Finance  
Industry



4 years as a CFO in Port  
& Harbor Industry  
PT Pelabuhan Indonesia III (Persero)  
& Group



> 1 year CEO in Water  
Resources Management  
Perum Jasa Tirta II



CEO in Port  
& Harbor Industry  
PT Pelabuhan Indonesia III (Persero) &  
Group



- Productivity and Quality's improvements Specialist – ICS Impact Integrated Control System Inc. Punta Gorda, USA based Company.
- Regional Project Director

- Banking Innovation Bank Duta, The 1<sup>st</sup> Website in Banking
- BTO Banks Merger into Bank Danamon: Communication Strategies
- Bank Syariah Mandiri: Mabruur Hajj Savings Bank
- The most innovative product Muamalat Shar-€, to serve the unserved area by card based account product – synergy and collaboration business model.
- Introducing Implementation of Dual Banking Leverage Information System Model (DBLIS) in Banking
- The finalist of Blue Ocean Strategy Innovation championship CIMB Bank & Groups.
- Pioneer of Islamic Credit Card in Indonesia
- One of Participants for INSEAD Scholarship Program's sponsored by CIMB Group

- The Best CFO 2018,
- Finalist of the most innovative CFO Asia Pacific (The Implementation of ICT on Transforming Corporate Finance Function)
- Investment funding in 2016 & 2017 with syndicated loan in collaboration with 3 state-owned banks amounting to Rp 4,5 Trillion, interest rate averages 8,55%
- Revenue : 2015 Rp 6,479 Billion, 2016 Rp 7,485 Billion, 2017 Rp 8,849 Billion
- Net Profit : 2015 Rp 1,163 Billion , 2016 Rp 1,512 Billion, 2017 Rp 2,034 Billion
- Corporate locking system
- Implementation of Host to host for centralize payment
- Implementation of Portal Anjungan
- Implementation SAP ERP – financial system to improve effectiveness and efficiency of business processes
- Establishment of SSC (shared service Center)

### Transformation : Quick-Win

- Development and Management of water resources with Korea Water Corporation (K-Water)
- Tourism sector develop in Jatiluhur with West Java Provincial Government
- Re-branding AMDK Jatiluhur
- Highest Best Use (HBU) by cooperating with SEO (SOE Synergy)
- Integration of taxation data (host to host) of SOE Synergy.
- The Best CEO Revolusi Mental Gotong Royong
- Gold Winner Indonesia Bersih Category
- The Best CEO in Environment and Water Management Industry
- The Best Innovation and Business Transformation in Environment and Water Management
- The Best Organizational Transformation Anugerah BUMN 2020

- E-port card that can used to transaction in the port area (electronic money)
- Efficiency of operational costs “ project rebound” (Rp 494 Billion in 2017)
- Global Bonds in the second quarter of 2018 valued at USD 500 Million
- Management of company debt wisely which refers to financial ratios that are always maintained
- In 2018 applies a host to host e-invoice
- From 2015-2017 the company revenue grew strongly with a stable margin (net revenue growth 17%)
- The Quickest Win Organizational and Corporate Culture Transformation Pelindo3 dan Group  
Internalisation & Implementation of AKHLAK: Core Values BUMN, Achieves Museum Rekor-Dunia Indonesia , “ *Sosialisasi secara Daring Etos kerja Baru BUMN kepada Karyawan terbanyak* “ webinar with the largest participant of 5000 people

- TOP BUMN AWARD 2020 BISNIS INDONESIA – Special Achievement The Best Performing CEO in Technology Leadership
- The 3<sup>rd</sup> Rank Infrastructure Companies of Indonesia Best Companies in Creating Leaders From Within 2020
- Virtual Port Run and Ride 2020 – Achieves **Museum Rekor-Dunia Indonesia** “Penyelenggara Lomba Lari secara Virtual Peserta terbanyak dan Pemrakarsa dan Penyelenggara Gowes secara Virtual Peserta Terbanyak”

- Highest EAT 2020 for Pelindo I-IV League during Pandemic of Covid-19 (IDR 1.239T) also achieved 329% higher than Budget (IDR 377M)
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- Integrate & Digitize Pelindo III Tax Data
- Implementation of the Single Submission system (SSm) and Joint Inspection
- Development of Integrated Billing System (IBS)
- ICT Masterplan 2015-2020 : Data Integration, Simplification and Amplified Business Intelligence